

ECONOMICS SKILL CERTIFICATION

Terminology List*

absolute advantage	executive officers	monetary policy
Adam Smith	expansion	money
allocation of resources	exports	money supply
antitrust legislation	externality	monopolistic competition
balance of trade	factors of production	monopoly
barriers to entry	FDA	national debt
barter	Federal Reserve System	natural resources
basic economic questions	financial institutions	needs
benefits and costs	fiscal policy	normal goods
benefits of trade	fixed costs	oligopoly
board of directors	forms of business	opportunity cost
bonds	free-market economy	OSHA
boycott	free-trade associations	output
budget deficit	FTC	partnership
business cycle	functions of money	peak
business income	goods	per capita GDP
capital resources	government regulation	physical resources
capitalism	gross domestic product (GDP)	price
circular flow	households	price ceiling
command economy	human resources	price competition
communism	imports	price fixing
comparative advantage	incentives	price floor
competition	income	private property
consumer	inflation	production possibilities curve
consumer goods	institutions	productive resources
consumer sovereignty	interdependence	productivity
consumer spending	interest rates	profit margin
contraction	international trade	profit motive
corporation	investment	profits
creditor/lender	invisible hand	property rights
debtor/borrower	John Maynard Keynes	proprietorship
decision making	Karl Marx	public good
deficit spending	labor (human resources)	pure price competition
deficits	labor (natural resources)	quantity demanded
deflation	law of demand	quantity supplied
demand	law of supply	quotas
depression	legal tender	recession
discount rate	limited resources	redistribution of income
dollar	management	resource allocation
economic growth	marginal analysis	risk
economic systems	marginal benefit	saving and investing
elasticity of supply/demand	marginal cost	scarcity
entrepreneurs	marginal revenue	SEC
equilibrium	market	service
equity & debt financing	market economy	shift in demand
ethics	market structure	shift in supply
European Community	measure of value	shortage
exchange rates	medium of exchange	specialization
excise tax	mixed economy	spending

standard of living
startup costs
stock market
stockholders
store of value
subsidies
subsistence
supply
supply & demand schedule
surplus
tariffs
taxes
technology
total revenue
trade barriers
trade-off
trade organizations
traditional
trough
unemployment rate
union
variable costs
voluntary exchange
wants
what, how, who

*This list is a study aid, and may not be inclusive.